

Managed Print

Savings Average: 35%

With each Managed Print Audit, our goal is to implement approved, targeted areas for cost reduction without impacting operations. Tryon Clear View Group will perform a contract compliance audit (assess existing lease terms, conditions, services), which will include:

- ➔ Obtaining inventory of all copiers, multi-functional devices (MFDs) and network printers.
- ➔ Using our national database of best-in-class prices, we benchmark pricing, technology, and service term.
- ➔ Ensuring that, if a new vendor offers more competitive rates, they are software compatible.
- ➔ Establishing the baseline copier/printer/fax per-image cost, inclusive of volumes and device inventory details.
- ➔ Evaluating and renegotiating existing agreements with your current vendor and implementing these approved changes for you.

Tryon Clear View Group will prepare and present a detailed Findings and Recommendations report. We will not act on recommendations without full approval from our client. All recommendations can be customized to your needs. Our fee is contingent upon savings found, and approved, for implementation..

Success Story

With 2 years left on our client's managed print contract with Xerox, Tryon Clear View Group was still able to negotiate a 36% reduction in costs resulting in \$805,000 of annual savings. The new rates began as soon as the client signed the newly negotiated Xerox agreement.

